



# TIMOTHY A. BROWN FRI

CEO & BROKER OF RECORD

**Timothy A. Brown has risen to national prominence as CEO and Broker of Record of ROI Corporation, Canada's professional practice appraiser and broker since 1974. His insights, research and experience has made him a highly sought after professional speaker and a respected author and publisher.**

As a leading national authority in understanding and identifying the potential of today's market, Timothy has customized presentations that illuminate themes and trends that are of interest to business owners at all stages of their careers.

*Timothy's style is direct and unassuming. He tells it like it is and after 40 years in the dental business, he knows more about the Canadian dental market, its past, present and future than anyone else.*

—Dr. Kal

## Career Achievements/Accomplishments:

- Author of *"Profitable Practice – Why a Dental Practice is an Exceptional Investment"*, with now over 9,000 copies in distribution.
- Publisher of *Profitable Practice Magazine – Dental, Veterinary & Eye Care Edition*.
- Established *Locum Lifestyle™*, the concept of promoting dentists (Locum Tenens) who work in temporary assignments in dental practices.
- Created Ethiclease, an equipment finance company.
- Conceptualized and trademarked Investor *Dentist™* and *i-dentist™*, the growing market of third party buyers investing in Canadian dental practices.
- Over 350 International speaking engagements including: Canadian Dental Association, Ontario Dental Association, Alberta Dental Specialists, International Dental Congress, Dental Society meetings, Study Clubs, Canadian Dental Faculties and Alumni Associations and Icelandic Dental Association.
- Over 300 articles published in respected Canadian dental journals.

His 3 books, *"Profitable Practice – Why a Dental Practice is an Exceptional Investment"*, *"Profitable Practice – Why an Optometry Practice is an Exceptional Investment"* and *"Profitable Practice – Why a Veterinary Practice is an Exceptional Investment"* is a potent reminder that a professional practice can indeed be very profitable if the right steps are taken from the very beginning. Timothy brings these credentials to the podium and delivers a message that inspires and energizes practice owners to reach their highest potential. He communicates clearly and concisely, empowering practitioners to acquire the business acumen needed for success with this enthusiastic, insightful presentation.



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